

Dear Jason:

Let me just start by saying I have never written a letter to any company I have hired. However, I felt so strongly about the job your company did for us I just had to write to the owner. I am writing to say that working with your employees at Ispiri has been a delight. We hired Ispiri based on a remodel I saw in our neighborhood during an open house. Caroline was very professional and helpful in the initial meeting and everyone I worked with from then on was just great. I am Vice President of Sales for a manufacturing company and have hired and worked with hundreds of sales people across the country. I know that finding and retaining good people to represent the company is very challenging. However, if you hire the best you will be successful.

In particular, I would like to comment on Tom Fagen. Not only did he pay attention to detail and respond quickly to my questions/concerns, he did it with a great attitude. He was so customer service oriented that I could hardly believe it. His response to me, even though my job was relatively small, made me feel like I was his most important customer. Tom fits the profile of someone I would love to have on my team and I hope you realize what a gem you have in that guy. He is the type of professional that will make the reputation of your company stand out amongst your competition. He is your competitive advantage!

In closing I want to thank you for the professional team you put together to make our experience with Ispiri a pleasant one. I will recommend Ispiri without reservation. Best wishes to you and your team for continued success.

Sincerely,

Margie

Woodbury, MN